

Message Text

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TO AMEMBASSY JIDDA

UNCLAS STATE 231928

E.O. 11652: N/A

TAGS:BEXP, SA

SUBJECT: COMMERCIAL AGENTS IN SAUDI ARABIA

1. A WASHINGTON LAW FIRM HAS REQUESTED INFORMATION ON COMMERCIAL AGENCY LAW IN SAUDI ARABIA. ITS CLIENT, A U.S. MANUFACTURER OF NON-MILITARY GOODS, CURRENTLY MARKETS IN SAUDI ARABIA THROUGH AN AGENT IN TEHRAN AND A SUB-AGENT IN JIDDA. LAWYER FOR THE SUB-AGENT HAS REPORTED THAT NEW SAG DECREE OR REINTERPRETATION OF ROYAL DECREE NO. 11 OF 1382 MAKES IT ILLEGAL TO DEAL WITH SAUDI SUB-AGENT THROUGH A THIRD-COUNTRY AGENT.

2. IT HAS ALSO BEEN REPORTED THAT NEW ROYAL DECREE PROHIBITS PAYMENT OF AGENCY FEES ON ALL SALES OF MILITARY EQUIPMENT AND RELATED SERVICES, REGARDLESS OF SAUDI PURCHASER (E.G. MODA, SANG).

3. REQUEST POST CONFIRM CORRECT INFORMATION. INGERSOLL

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Message Attributes

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